



1 9, 2005), competitive resold interexchange except local exchange telecommunication services, under  
2 Decision No. 65926 (May 16, 2003), and facilities-based local exchange telecommunication services,  
3 under Decision No. 69944 (October 16, 2007). Currently, Matrix' immediate parent is MTAC  
4 Holding Corporation ("MTAC"), which is a wholly-owned subsidiary of EnergyTRACS Acquisition  
5 Corporation ("EnergyTRACS"), which in turn is a wholly-owned subsidiary of Platinum Equity.  
6 Platinum Equity is a Delaware limited liability company.

7 5. Americatel is a Delaware corporation authorized by the Commission to provide  
8 competitive intrastate telecommunication services under Decision No. 61054 (August 6, 1998).  
9 MTAC holds a 95 percent interest in Americatel.

10 6. Startec is also a Delaware corporation. The Commission granted a Certificate of  
11 Convenience and Necessity ("CC&N") to Startec Global Licensing Company, a former sister  
12 company of Startec, to provide resold interexchange telecommunication services in Arizona under  
13 Decision No. 63370 (February 16, 2001). In a *pro forma* restructuring, Startec became the holder of  
14 that CC&N pursuant to Decision No. 69573 (May 21, 2007). Startec is a wholly-owned subsidiary of  
15 Startec Global Communications Corporation ("SGCC"), which in turn is wholly-owned by  
16 EnergyTRACS.

17 7. Matrix, Americatel and Startec do business in most other states in addition to Arizona.

18 8. Matrix, Americatel and EnergyTRACS are currently joint and several co-borrowers  
19 under a Credit Agreement dated September 14, 2006, with PCRL III Investments L.P. as lender. The  
20 debt covered by the agreement is in the amount of up to \$90 million dollars, of which \$40 million is a  
21 term loan and \$50 million is revolving debt. Matrix and Americatel pledged all of their assets as  
22 collateral for this indebtedness and EnergyTRACS pledged the Applicants' stock as further collateral.

23 9. Under a different Credit Agreement, Startec is a joint and several co-borrower along  
24 with SGCC, Soap Merger Corporation, Startec Global Canadian Holding Company ("Canada  
25 Holdco"), and HBK Investments L.P. and/or one of its affiliates as lender (including PCRL III  
26 Investments L.P.) ("HBK" or "Lender"). The Startec Credit Agreement covers a debt obligation of up  
27 to \$43 million, comprised of a \$40 million term loan and up to \$3 million delayed draw term loan.  
28 Platinum Equity guarantees the debts. The Startec Credit Agreement has a maximum term of 270

1 days from July 12, 2007, and, as such, matures on April 8, 2008.

2       10. The Applicants now seek approval to pledge their assets under a re-financing  
3 transaction involving both the Matrix and Americatel Credit Agreement and the Startec Credit  
4 Agreement. The amount to be refinanced under the terms of the Amended and Restated Credit  
5 Agreement ("A&R Credit Agreement") is up to \$120 million, comprised of a \$71.5 million term loan  
6 and \$48.5 million in revolving credit. The obligations of both Matrix and Americatel under their  
7 current credit agreement will remain the same, while Startec's obligations will change as reflected in  
8 the A&R Credit Agreement. Other parties to the A&R Credit Agreement are MTAC, Matrix Telecom  
9 of Virginia, Inc., Trinsic Communications of Virginia, Inc., SGCC, Canada Holdco and  
10 EnergyTRACS (collectively, "the Co-Borrowers").

11       11. The Applicants and Co-Borrowers will be joint and several co-borrowers and the  
12 credit facility will be secured by the Applicants' pledged assets and guaranteed by certain of the Co-  
13 Borrowers.

14       12. As required by the Lender, the Applicants will undertake a minor corporate  
15 reorganization, with the result being a *pro forma* change in control of Startec. (*See Exhibit 'A' to the*  
16 *Application.*) This reorganization does not implicate Arizona Administrative Code ("A.A.C.") R14-2-  
17 801 requiring Commission approval of the transfer because the Applicants are not Class A Utilities  
18 nor are any assets being transferred as a result of the transfer of control.

19       13. The Applicants finally assert that, in addition to enabling them to better use their  
20 funds, the proposed re-financing will serve the public interest in that it will allow the Applicants to  
21 introduce new services in Arizona, allow consumers to benefit from competitive services and will  
22 promote competition.

23       14. A.R.S. § 40-301 provides that foreign public service corporations providing  
24 communications services within the state whose physical facilities are also used in providing  
25 communications service in interstate commerce are not required to obtain authorization from the  
26 Commission to issue stocks and stock certificates, bonds, notes, and other evidences of indebtedness  
27 payable at periods of more than twelve months. In its Staff Report, Staff concluded that pursuant to  
28 A.R.S. § 40-301(D), the Applicants' proposed financing is exempt from Commission approval.

1       15. However, A.R.S § 40-285 requires public service corporations to obtain Commission  
2 authorization to encumber certain utility assets. According to Staff, the statute serves to protect  
3 captive customers from a utility's disposition of assets that are necessary for the provision of service,  
4 thereby preventing any service impairment due to disposal of critical assets necessary to provide  
5 service.

6       16. Based on its review of the proposed transaction, Staff determined that the pledge of  
7 the Applicants' Arizona assets would not impair the availability of service to the customers since the  
8 Applicants provide competitive services that are available from alternative service providers.  
9 However, Staff recommends that, because customers who have prepaid for service or made deposits  
10 may have exposure to losses, any authorization for encumbrances should include customer protection  
11 for prepayments and deposits.

12       17. Staff recommends approval of the Applicants' request to pledge assets as a guarantee  
13 or to provide other forms of security for \$120 million in debt subject to the condition that all Arizona  
14 customer deposits and prepayments be excluded from encumbrance or, in the alternative, be secured  
15 by a bond or an irrevocable sight draft letter of credit, which is not included in the pledged collateral.

16       18. Staff recommends that the Applicants be authorized to engage in any transactions and  
17 to execute or cause to be executed any documents necessary to effectuate the authorizations requested  
18 in the Application.

19       19. Staff states that there are no compliance issues with any of the Applicants.

20       20. Staff's recommendations are reasonable and should be adopted.

### **CONCLUSIONS OF LAW**

22       1. Applicant is a public service corporation within the meaning of Article XV of the  
23 Arizona Constitution, A.R.S. § 40-285.

24       2. The Commission has jurisdiction over the Applicant and the subject matter of the  
25 application.

26       3. Notice of the application was given in accordance with the law.

27       4. The encumbrance approved herein is for the purposes stated in the application and is  
28 reasonably necessary for those purposes.

5. Pursuant to A.R.S. § 40-301, Commission approval of the financing is not required.

2        6. The Applicants are not Class A Utilities under A.A.C. R14-2-801 and therefore  
3 Commission approval of the reorganization is not required.

## ORDER

5 IT IS THEREFORE ORDERED that the application by Matrix Telecom, Inc., Americatel  
6 Corporation and Startec Global Operating Company for authorization to encumber assets as security  
7 for debt financing up to \$120 million as provided for herein, shall be, and hereby is, granted, subject  
8 to the condition that either all Arizona customer deposits and prepayments are excluded from  
9 encumbrance or, in the alternative, are secured in the amount of the customer deposits and  
10 prepayments either by a performance bond or an irrevocable sight draft letter of credit, which are not  
11 included in the pledged collateral.

IT IS FURTHER ORDERED that Matrix Telecom, Inc., Americatel Corporation and Startec Global Operating Company shall, within 60 days of the effective date of this Decision, file with Docket Control as a compliance item in this docket, either a statement that all Arizona customer deposits and prepayments are excluded from encumbrance, or copies of the performance bond or irrevocable sight draft letter of credit in the amount of the customer deposits and prepayments, and provide the original performance bond or irrevocable sight draft letter of credit to the Commission's Business Office for safekeeping.

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1 IT IS FURTHER ORDERED that Matrix Telecom, Inc., Americatel Corporation and Startec  
2 Global Operating Company are hereby authorized to engage in any transactions and to execute or  
3 cause to be executed any documents so as to effectuate the authorizations granted herein.

4 IT IS FURTHER ORDERED that this Decision shall become effective immediately.

5 BY ORDER OF THE ARIZONA CORPORATION COMMISSION.

6  
7 *Lance I. Keam*  
8 CHAIRMAN

*Walter Miller*  
9 COMMISSIONER

10 *Jeffrey D. Hatch-Miller*  
11 COMMISSIONER

12 *B. M.*  
13 COMMISSIONER

*Gary R. Pfeifer*  
14 COMMISSIONER

15 IN WITNESS WHEREOF, I, DEAN S. MILLER, Interim  
16 Executive Director of the Arizona Corporation Commission,  
17 have hereunto set my hand and caused the official seal of the  
18 Commission to be affixed at the Capitol, in the City of Phoenix,  
19 this 27<sup>th</sup> day of Feb., 2008.

20 *Dean S. Miller*  
21 DEAN S. MILLER  
22 INTERIM EXECUTIVE DIRECTOR

23 DISSENT \_\_\_\_\_

24 DISSENT \_\_\_\_\_

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1 SERVICE LIST FOR: MATRIX TELECOM, INC., AMERICATEL CORPORATION  
2 DOCKET NOS.: and STARTEC GLOBAL OPERATING COMPANY  
3 T-03228A-07-0526, T-03517A-07-0526 and T-20522A-07-  
4

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